

# FINANCIAL FACT BOOK

フィナンシャル ファクトブック



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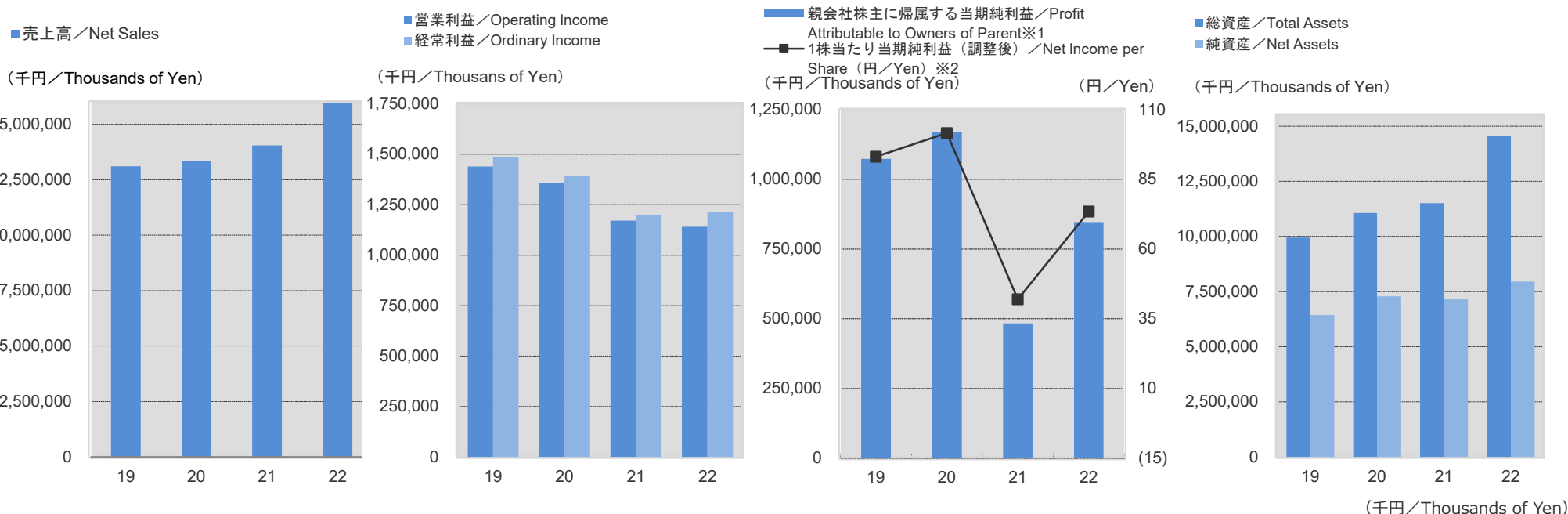
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# 連結財務ハイライト／Consolidated Financial Highlights



会計年度／Fiscal Year

	2019/12	2020/12	2021/12	2022/12
売上高／Net Sales	13,109,578	13,332,684	14,046,171	15,960,064
売上総利益／Gross Profit	8,112,242	7,953,227	8,442,322	9,683,600
営業利益／Operating Income	1,439,433	1,357,154	1,171,710	1,141,059
経常利益／Ordinary Income	1,485,724	1,394,007	1,199,868	1,215,406
親会社株主に帰属する当期純利益／Profit Attributable to Owners of Parent※1	1,073,365	1,170,543	483,618	846,756
1株当たり当期純利益（調整後）／Net Income per Share (円/Yen) ※2	93.18	101.62	41.98	73.51
総資産／Total Assets	9,954,513	11,063,178	11,512,704	14,574,304
純資産／Net Assets	6,434,792	7,288,881	7,152,554	7,956,100
営業活動によるキャッシュ・フロー／Cash Flows from Operating Activities	1,693,763	1,902,717	1,564,832	1,564,832
投資活動によるキャッシュ・フロー／Cash Flows from Investing Activities	(891,275)	(1,158,500)	(1,191,625)	(1,191,625)
財務活動によるキャッシュ・フロー／Cash Flows from Financing Activities	(671,132)	(64,609)	(822,038)	(822,038)

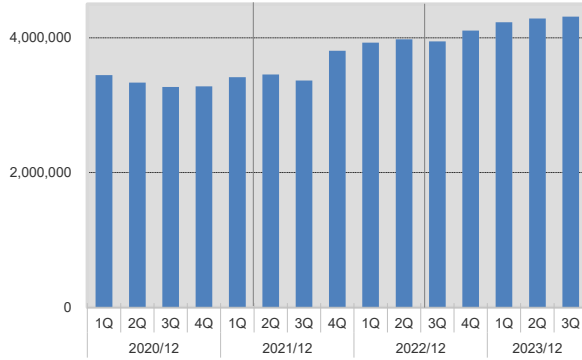
※1 2016年12月期より、「当期純利益」を「親会社に帰属する当期純利益」と記載しています。／Until FY2015, "Net Income" is documented.

※2 当社は2014年4月1日を効力発生日として普通株式1株につき100株の割合で株式分割を行っています。／We conducted a 100-for-1 share split which became effective as of April 1, 2014.

## 四半期推移 (連結) / Quarter by Trend (Consolidated)

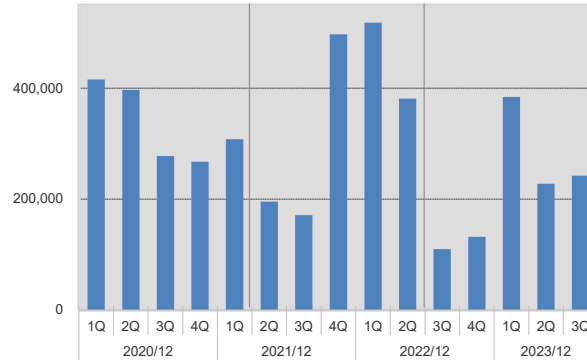
売上高 / Net Sales

(千円 / Thousands of Yen)



営業利益 / Operating Income

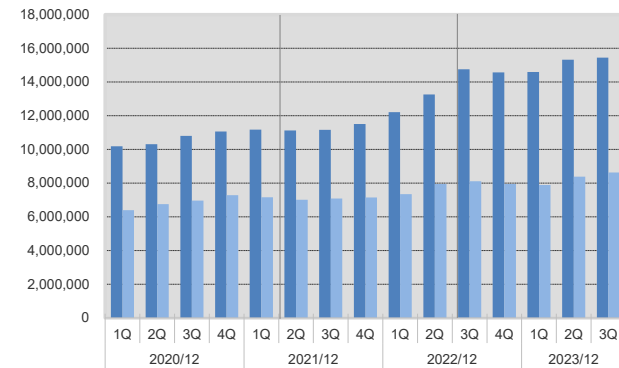
(千円 / Thousands of Yen)



■ 総資産 / Total Assets

■ 純資産 / Net Assets

(千円 / Thousands of Yen)

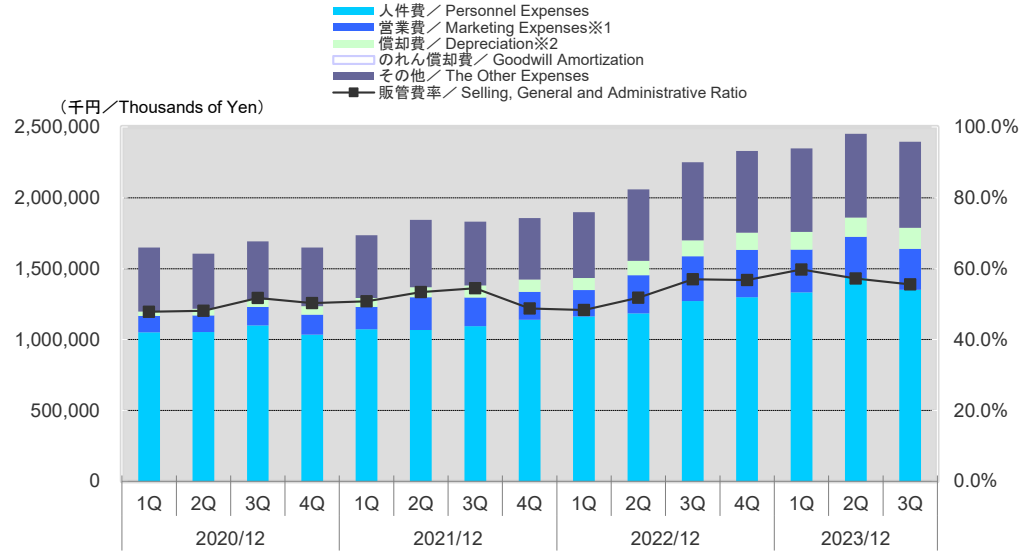
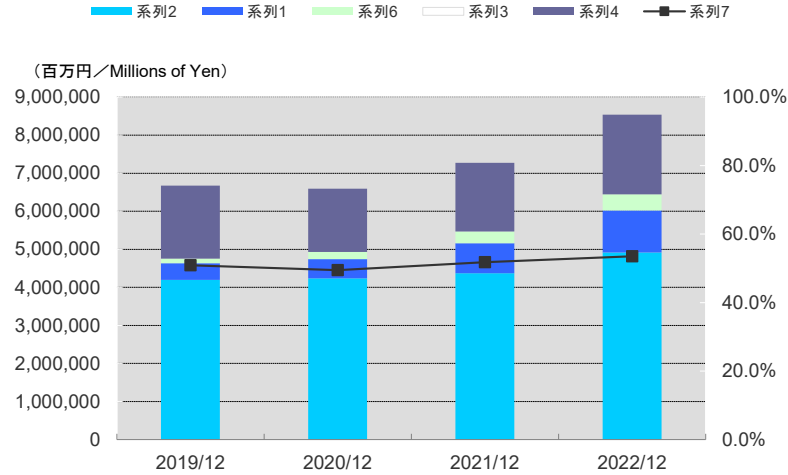


会計年度 / Fiscal Year (千円 / Thousands of Yen)	2020/12				2021/12				2022/12				2023/12			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
売上高 / Net Sales	3,445,235	3,336,696	3,271,062	3,279,690	3,417,130	3,455,327	3,364,963	3,808,749	3,929,040	3,977,426	3,947,380	4,106,218	4,232,337	4,287,619	4,315,409	
売上原価 / Cost of Sales	1,381,051	1,333,589	1,301,254	1,363,561	1,373,152	1,414,941	1,361,451	1,454,304	1,511,345	1,535,807	1,586,690	1,642,620	1,499,299	1,607,659	1,676,046	
売上総利益 / Gross Profit	2,064,184	2,003,106	1,969,807	1,916,128	2,043,978	2,040,385	2,003,512	2,354,445	2,417,694	2,441,618	2,360,689	2,463,597	2,733,038	2,679,959	2,639,363	
EBITDA	447,368	442,857	328,284	327,248	372,211	267,417	256,865	584,202	602,518	482,144	222,128	254,045	509,178	363,440	389,949	0
償却費 / Depreciation and amortization※1	31,765	46,064	50,862	59,914	64,162	72,034	85,773	87,019	84,271	100,727	112,125	121,658	124,923	135,620	147,224	
のれん償却費 / Goodwill amortization	0	0	0	0	0	0	0	0	249	249	249	250	249	249	249	
営業利益 / Operating Income	415,603	396,793	277,422	267,334	308,049	195,383	171,092	497,183	517,998	381,168	109,754	132,137	384,006	227,571	242,476	
経常利益 / Ordinary Income	493,010	428,994	257,809	214,193	293,980	196,288	230,192	479,407	558,485	426,682	184,950	45,288	467,186	212,737	248,021	
親会社株主に帰属する当期純利益 / Profit Attributable to Owners of Parent※	359,895	338,710	186,625	285,311	229,593	174,361	102,732	(23,069)	403,325	294,895	101,217	47,317	297,120	113,784	167,347	
総資産 / Total Assets	10,184,249	10,305,992	10,807,180	11,063,178	11,170,899	11,128,808	11,159,859	11,512,704	12,216,680	13,265,606	14,754,026	14,574,304	14,595,708	15,322,602	15,448,932	
純資産 / Net Assets	6,397,693	6,754,000	6,964,627	7,288,881	7,160,818	7,015,305	7,081,110	7,152,554	7,342,101	7,945,729	8,107,691	7,956,100	7,889,060	8,376,287	8,628,982	

※1 償却費=減価償却費+ソフトウェア減価償却費+研究開発費+商標権償却+特許権償却 / Depreciation=Amortization of Tangible and Intangible Assets+Software Amortization+R&D Expenses+Amortization of Trademarks and Patents

※2 2016年12月期より、「当期純利益」を「親会社に帰属する当期純利益」と記載しています。 / Until FY2016, "Net Income" is documented.

# 販売費及び一般管理費内訳/Selling, General and Administrative Expenses



会計年度/ Fiscal Year	(千円/Thousands of Yen)			
	2019/12	2020/12	2021/12	2022/12
販売費及び一般管理費/ Selling, General and Administrative Expenses	6,672,808	6,596,073	7,270,612	8,542,541
人件費/ Personnel Expenses	4,199,711	4,239,980	4,373,984	4,920,110
営業費/ Marketing Expenses※1	433,346	503,042	786,958	1,103,772
償却費/ Depreciation※2	124,775	188,606	308,988	418,783
のれん償却費/ Goodwill Amortization	0	0	250	1,000
その他/ The Other Expenses	1,914,974	1,664,443	1,800,430	2,098,875
	(%)	(%)	(%)	(%)
販管費率/ Selling, General and Administrative Ratio	50.9%	49.5%	51.8%	53.5%
売上高/ Net Sales	13,109,578	13,332,684	14,046,171	15,960,064

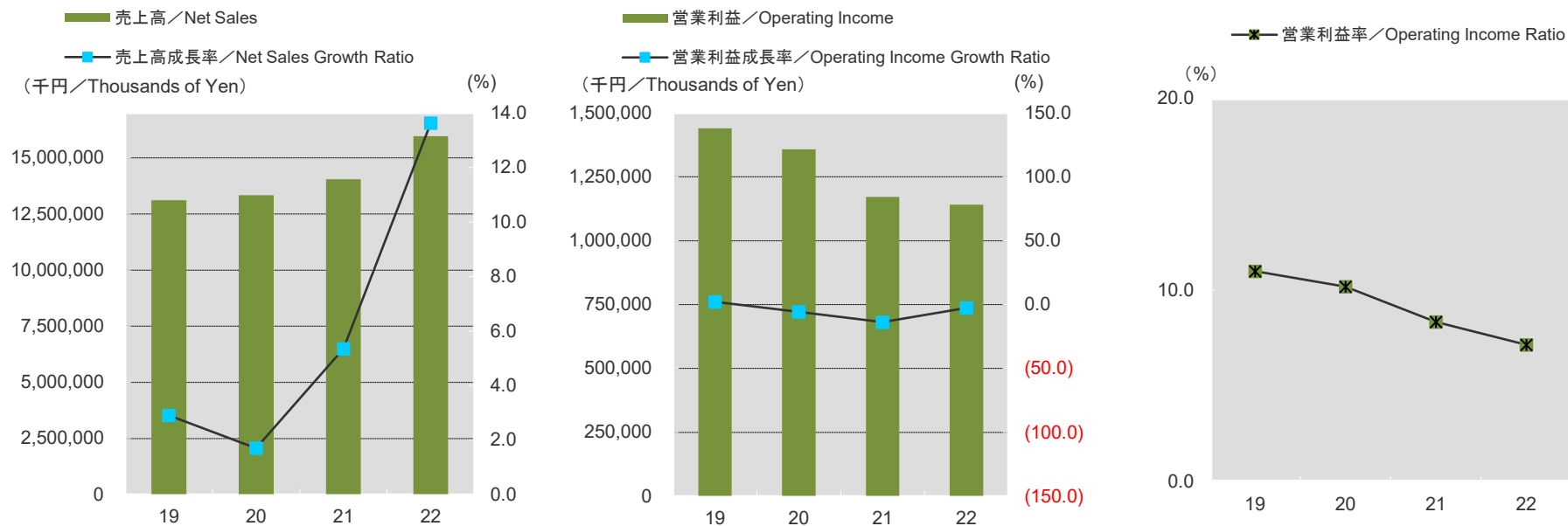
会計年度/ Fiscal Year	2020/12				2021/12				2022/12				2023/12			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
販売費及び一般管理費/ Selling, General and Administrative Expenses	1,648,580	1,606,312	1,692,385	1,648,794	1,735,928	1,845,001	1,832,419	1,857,261	1,899,696	2,060,450	2,250,934	2,331,460	2,349,032	2,452,387	2,396,886	
人件費/ Personnel Expenses	1,050,723	1,053,133	1,100,544	1,035,579	1,072,749	1,066,586	1,094,797	1,139,852	1,163,757	1,185,612	1,271,774	1,298,965	1,333,327	1,433,909	1,350,620	
営業費/ Marketing Expenses※1	115,573	117,939	129,369	140,160	156,848	231,344	201,724	197,040	185,984	268,475	315,315	333,996	302,040	290,823	290,508	
償却費/ Depreciation※2	31,765	46,064	50,862	59,914	64,162	72,034	85,773	87,019	84,271	100,727	112,125	121,658	124,923	135,620	147,224	
のれん償却費/ Goodwill Amortization	-	-	-	-	-	-	-	-	249	249	249	250	249	249	249	
その他/ The Other Expenses	450,518	389,175	411,608	413,140	442,168	475,036	450,125	433,100	465,432	505,384	551,468	576,590	588,491	591,784	608,282	
				(%)				(%)				(%)				(%)
販管費率/ Selling, General and Administrative Ratio	47.9%	48.1%	51.7%	50.3%	50.8%	53.4%	54.5%	48.8%	48.4%	51.8%	57.0%	56.8%	59.8%	57.2%	55.5%	#DIV/0!
売上高/ Net Sales	3,445,235	3,336,696	3,271,062	3,279,690	3,417,130	3,455,327	3,364,963	3,808,749	3,929,040	3,977,426	3,947,380	4,106,218	3,929,040	4,287,619	4,315,409	

※1 償却費=減価償却費+ソフトウェア減価償却費+研究開発費+商標権償却+特許権償却/  
 ※2 営業費=広告宣伝費+販売手数料+販売促進費/Marketing Expenses=Advertising Expenses+Sales Commission+Sales Promotion Expenses

Depreciation=Amortization of Tangible and Intangible Assets+Software Amortization+R&D Expenses+Amortization of Trademarks and Patents

※2 営業費=広告宣伝費+販売手数料+販売促進費/Marketing Expenses=Advertising Expenses+Sales Commission+Sales Promotion Expenses

## 成長性・収益性 / Growth & Profitability



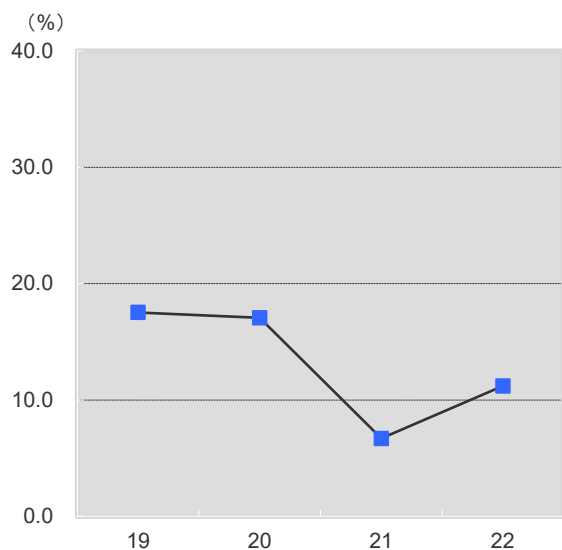
会計年度 / Fiscal Year

	2019/12	2020/12	2021/12	2022/12
売上高成長率 / Net Sales Growth Ratio	2.9	1.7	5.4	13.6
営業利益成長率 / Operating Income Growth Ratio	2.2	(5.7)	(13.7)	(2.6)
売上原価率 / Cost of Sales Ratio	38.1	40.3	39.9	39.3
売上総利益率 / Gross Profit Ratio	61.9	59.7	60.1	60.7
営業費率 / Marketing Expenses Ratio	50.9	49.5	51.8	53.5
営業利益率 / Operating Income Ratio	11.0	10.2	8.3	7.1
売上高 / Net Sales	13,109,578	13,332,684	14,046,171	15,960,064
売上原価 / Cost of Sales	4,997,336	5,379,457	5,603,849	6,276,464
売上総利益 / Gross Profit	8,112,242	7,953,227	8,442,322	9,683,600
販売費及び一般管理費 / Selling, General and Administrative Expenses	6,672,808	6,596,073	7,270,612	8,542,541
営業費 / Marketing Expenses	433,346	503,042	786,958	1,103,772
のれん償却費 / Goodwill amortization	-	-	-	-
営業利益 / Operating Income	1,439,433	1,357,154	1,171,710	1,141,059

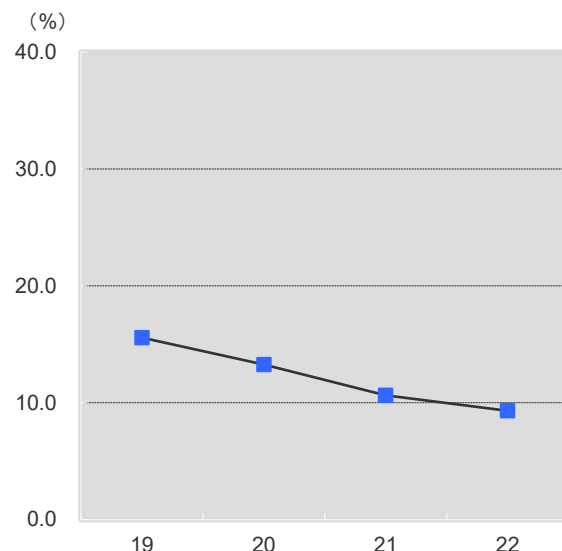
営業費 = 広告宣伝費 + 販売手数料 + 販売促進費 / Marketing Expenses = Advertising Expenses + Sales Commission + Sales Promotion Expenses

## 効率性/Efficiency

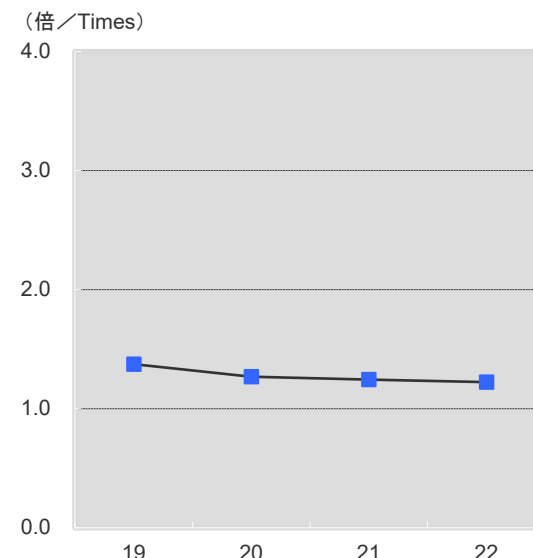
自己資本当期利益率/Return on Equity (ROE)



総資産経常利益率/Return on Asset (ROA)



総資産回転率/Asset Turnover



会計年度/Fiscal Year

		2019/12	2020/12	2021/12	2022/12
自己資本当期純利益率/Return on Equity (ROE)	(%)	17.5	17.1	6.7	11.2
総資産経常利益率/Return on Asset (ROA)	(%)	15.6	13.3	10.6	9.3
総資産回転率/Asset Turnover	(倍/Times)	1.4	1.3	1.2	1.2

ROE = (当期純利益 ÷ 期首自己資本 + 期末自己資本) / 2 × 100 / ROE = (Net Income / Average of Beginning and Ending Shareholders' Equity) × 100

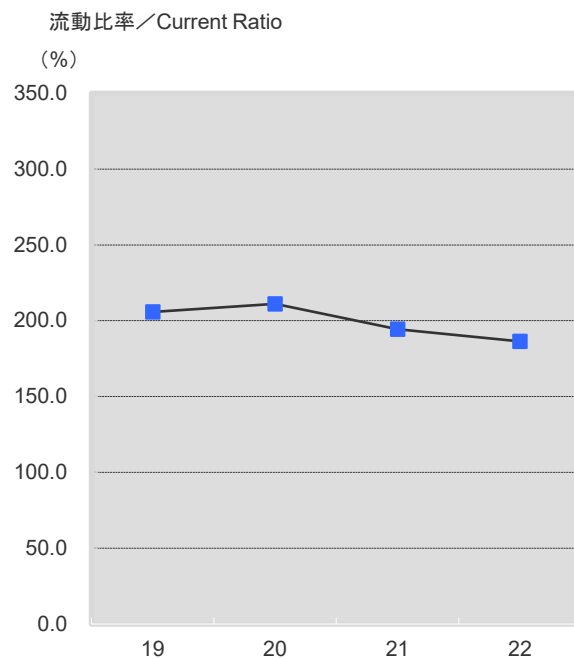
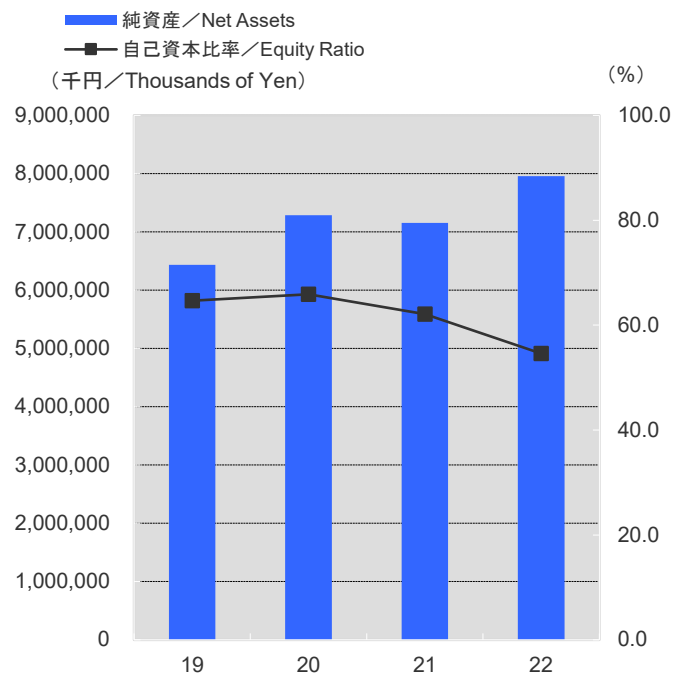
ROA = (経常利益 ÷ (期首総資産 + 期末総資産) / 2) × 100 / ROA = (Ordinary Income / Average of Beginning and Ending Total Assets) × 100

注) 上記数値については、簡略に計算しているため実際の開示資料と誤差があります。

(千円/Thousands of Yen)

売上高/Net Sales	13,109,578	13,332,684	14,046,171	15,960,064
経常利益/Ordinary Income	1,485,724	1,394,007	1,199,868	1,215,406
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純資産/Net Assets	6,434,792	7,288,881	7,152,554	7,956,100
総資産/Total Assets	9,954,513	11,063,178	11,512,704	14,574,304

## 安定性/Stability



会計年度/Fiscal Year	2019/12	2020/12	2021/12	2022/12
自己資本比率/Equity Ratio	64.6	65.9	62.1	54.6
流動比率/Current Ratio	205.7	211.1	194.3	186.4
	(千円/Thousands of Yen)			
純資産/Net Assets	6,434,792	7,288,881	7,152,554	7,956,100
総資産/Total Assets	9,954,513	11,063,178	11,512,704	14,574,304
現金及び預金/Cash and Deposit	4,433,619	4,670,417	4,590,164	6,679,517
リース債務/Lease Obligations	284,079	224,696	193,475	213,003
受取利息/Interest Income	9,207	3,775	2,886	4,694
受取配当金/Dividend Income	4,428	3,610	18,151	16,048
支払利息/Interest Expense	4,523	3,541	3,997	7,300
流動資産/Total Current Assets	6,864,534	7,390,326	7,584,439	9,886,590
流動負債/Total Current Liabilities	3,336,472	3,500,592	3,903,187	5,305,059

事業関連情報\_電子認証・印鑑事業/Key Indicators\_Digital Certificate and eSignature Segment

電子認証・印鑑事業/Digital Certificate and eSignature Segment ※1

会計年度 / Fiscal Year (千円 / Thousands of Yen)	2020/12※2				2021/12				2022/12				2023/12			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
売上高 (内取含) / Net Sales	1,851,303	1,837,670	1,760,084	1,653,039	1,833,502	1,858,122	1,795,893	2,234,181	2,280,906	2,349,349	2,344,088	2,488,774	2,631,027	2,648,640	2,619,854	
売上原価 / Cost of Sales	398,818	419,169	366,440	406,084	444,847	447,000	428,664	476,248	486,063	512,184	567,839	661,214	539,099	581,747	613,608	
売上総利益 / Gross Profit	1,452,484	1,418,501	1,393,643	1,246,954	1,388,654	1,411,121	1,367,229	1,757,933	1,794,842	1,837,165	1,776,248	1,827,560	2,091,928	2,066,893	2,006,245	
販売費及び一般管理費 / Selling, General and Administrative Expense	1,009,463	984,740	1,072,694	1,023,725	1,117,099	1,238,419	1,244,721	1,270,114	1,294,025	1,434,673	1,624,016	1,703,401	1,717,797	1,836,904	1,777,373	
EBITDA	461,808	466,485	359,000	266,922	321,659	231,779	195,523	561,985	577,060	492,520	252,296	235,529	490,669	359,472	371,286	
償却費 (のれん除く) / Depreciation and Amortization ext Goodwill	18,787	32,724	38,052	43,693	50,105	59,078	73,016	73,916	75,994	89,780	99,816	111,121	116,290	129,234	142,165	
のれん償却費 / Goodwill amortization	-	-	-	-	-	-	-	250	249	249	249	250	249	249	249	
人件費 / Personnel Expenses	609,074	621,011	671,356	597,282	657,239	675,107	711,113	762,639	765,909	787,882	860,942	889,801	908,236	1,013,664	928,277	
営業利益 / Operating Income	443,021	433,761	320,948	223,229	271,554	172,701	122,507	487,819	500,817	402,491	152,231	124,158	374,130	229,989	228,872	
営業利益率 / Operating Income Divided by Net Sales	23.9%	23.6%	18.2%	13.5%	14.8%	9.3%	6.8%	21.8%	22.0%	17.1%	6.5%	5.0%	14.2%	8.7%	8.7%	#DIV/0!
従業員数 / Number of Employees Quarterly Average	479	486	486	500	501	504	513	513	529	524	524	526	527	543	546	

※1 2021年12月期第1四半期より報告セグメントを変更 / FY2021, change in reporting segments

※2 変更後のセグメント区分に基づき数値を組み替えております / Reclassified accounting figures due to changes in reporting segments

※3 償却費=減価償却費+ソフトウェア減価償却費+研究開発費+商標権償却+特許権償却 /

Depreciation=Amortization of Tangible and Intangible Assets+Software Amortization+R&D Expenses+Amortization of Trademarks and Patents

国内外別売上高 (大量発行分含) / Sales by Product

(千円 / Thousands of Yen)																
国内売上割合 / Rate of Domestic Sales	35.6%	34.3%	33.7%	33.7%	35.6%	31.5%	35.5%	35.1%	32.3%	29.7%	30.7%	31.8%	29.7%	29.3%	28.9%	
海外売上割合 / Rate of Oversea Sales	64.4%	65.8%	66.3%	66.3%	64.4%	68.5%	64.5%	64.9%	67.7%	70.3%	69.3%	68.2%	70.3%	70.7%	71.1%	

電子証明書発行枚数 (大量発行分含) / Number of SSLs Issued ※

(枚 / Sheet)																
国内発行枚数 / Number of Domestic Issues	119,770	123,528	130,195	132,499	132,782	134,849	138,852	144,288	132,876	114,832	105,054	104,862	111,911	110,801	112,775	
海外発行枚数 / Number of Oversea Issues	161,657	146,177	146,919	141,210	140,253	136,869	132,099	155,151	132,070	151,351	122,114	106,844	115,647	142,485	104,251	
合計 / Total	281,427	269,705	277,114	273,709	273,035	271,718	270,951	299,439	264,946	266,183	227,168	211,706	227,558	253,286	217,026	

※監査後の数値、大量発行含む

電子証明書有効発行枚数 / Number of SSLs validly Issued

(枚 / Sheet)																
国内有効発行枚数 / Number of Domestic validly Issues	186,872	190,997	196,512	201,455	204,563	203,992	208,118	214,855	221,775	218,865	215,329	214,828	193,176	189,333	189,711	
海外有効発行枚数 / Number of Oversea validly Issues	1,198,076	1,228,850	1,280,112	1,318,403	1,315,857	1,283,057	1,296,696	1,272,819	1,263,266	1,227,330	1,198,451	1,226,016	1,265,823	1,309,315	1,282,462	
合計 / Total	1,384,948	1,419,847	1,476,624	1,519,858	1,520,420	1,487,049	1,504,814	1,487,674	1,485,041	1,446,195	1,413,780	1,440,844	1,458,999	1,498,648	1,472,173	



## 事業関連情報\_クラウドインフラ事業/Key Indicators\_Cloud Infrastructure Segment

### クラウドインフラ事業/Cloud Infrastructure Segment ※1

会計年度 / Fiscal Year (千円 / Thousands of Yen)	2020/12				2021/12				2022/12				2023/12			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
売上高 (内取含) / Net Sales	1,465,331	1,411,306	1,429,367	1,442,355	1,462,464	1,472,333	1,467,889	1,472,799	1,502,723	1,505,745	1,466,907	1,483,302	1,454,667	1,519,887	1,528,255	
売上原価 / Cost of Sales	929,681	891,761	905,912	907,933	897,714	921,295	912,874	968,174	946,094	971,697	986,856	925,923	970,782	1,037,047	1,055,635	
売上総利益 / Gross Profit	535,649	519,544	523,455	534,421	564,750	551,038	555,014	504,624	556,628	534,048	480,051	557,378	483,885	482,840	472,619	
販売費及び一般管理費 / Selling, General and Administrative Expenses	450,294	437,429	438,855	442,352	445,991	444,531	430,961	431,865	442,386	461,447	438,402	455,204	447,426	447,493	472,619	
EBITDA	95,139	91,926	93,704	104,385	129,263	115,977	133,210	82,425	121,329	82,052	52,745	111,455	44,092	40,835	34,790	0
償却費 (のれん除く) / Depreciation and Amortization ext Goodwill ※	9,785	9,811	9,105	12,316	10,505	9,470	9,158	9,667	7,087	9,451	11,097	9,281	7,634	5,489	4,119	
のれん償却費 / Goodwill Amortization	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
人件費 / Personnel Expenses	270,584	258,594	256,727	263,080	266,050	253,893	249,257	246,449	256,334	257,588	255,459	258,073	262,533	272,393	271,465	
営業利益 / Operating Income	85,354	82,115	84,599	92,069	118,758	106,507	124,052	72,758	114,242	72,601	41,648	102,174	36,458	35,346	30,671	
営業利益率 / Operating Income Divided by Net Sales	5.8%	5.8%	5.9%	6.4%	8.1%	7.2%	8.5%	4.9%	7.6%	4.8%	2.8%	6.9%	2.5%	2.3%	2.0%	#DIV/0!
従業員数 / Number of Employees Quarterly Average	385	383	389	386	392	400	404	407	407	366	364	364	373	370	364	

※1 2021年12月期第1四半期より報告セグメントを変更 / FY2021, change in reporting segments

※2 償却費=減価償却費+ソフトウェア減価償却費+研究開発費+商標権償却+特許権償却 /

Depreciation=Amortization of Tangible and Intangible Assets+Software Amortization+R&D Expenses+Amortization of Trademarks and Patents

### 商材別売上高 / Sales by Product

(千円 / Thousands of Yen)	2020/12				2021/12				2022/12				2023/12			
共用 / Shared Server	394,742	372,648	383,761	370,784	365,972	352,989	364,520	353,919	347,979	341,559	329,008	361,813	334,679	335,828	326,322	
VPS / Virtual Private Server	127,243	131,296	130,708	122,953	121,484	119,494	115,682	110,030	107,813	105,259	104,933	110,797	103,685	103,332	102,178	
専用 / Dedicated Server	188,039	186,208	179,215	180,058	178,238	173,036	168,524	163,521	168,517	167,263	163,592	164,105	161,673	162,131	157,512	
マネージド / Managed Dedicated Server	26,688	19,866	18,698	18,156	14,958	13,645	12,920	7,542	17,963	2,685	11,584	28,634	13,308	12,545	10,346	
クラウド / Public and Private Cloud Server	342,393	338,621	338,857	340,931	352,241	348,238	341,545	344,485	345,751	346,858	337,056	344,611	362,887	370,083	369,125	
マネージドクラウド (CloudCREW) / Managed Cloud Service	113,982	96,110	105,666	142,628	172,744	218,031	218,067	244,792	276,622	311,188	355,750	362,969	330,067	386,065	414,484	
OEM	62,047	60,050	61,864	59,108	57,209	54,711	58,448	54,787	54,244	52,807	56,152	54,787	52,826	53,338	50,267	

### 商材別会員数 / Subscribers by Products

(利用プラン数 / Number of Active Plans)	2020/12				2021/12				2022/12				2023/12			
共用 / Shared Server	60,803	59,806	59,065	58,784	57,948	58,446	57,780	57,179	56,594	55,643	55,078	54,496	53,764	51,856	51,073	
VPS / Virtual Private Server	10,005	9,577	9,400	9,173	8,979	8,712	9,771	9,588	9,128	8,704	8,658	8,302	8,016	7,451	7,123	
専用 / Dedicated Server	2,109	2,020	1,964	1,940	1,900	1,869	1,838	1,804	1,795	1,754	1,723	1,699	1,654	1,618	1,529	
パブリッククラウド / Public Cloud Server ※3	3,994	3,775	3,715	3,695	3,657	3,614	3,591	3,578	3,623	3,565	3,568	3,511	3,459	3,408	3,370	
OEM	15,085	14,883	14,658	14,261	14,140	13,966	13,786	13,594	13,453	13,280	13,145	13,026	12,918	12,672	12,506	

※3 パブリッククラウドのみ利用件数を別から転記

## 事業関連情報\_DX事業/Key Indicators\_Digital Transformation Segment

### DX事業/DX Segment ※1

会計年度/Fiscal Year (千円/Thousands of Yen)	2020/12※2				2021/12				2022/12				2023/12			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
売上高(内取含)/Net Sales	228,945	192,682	198,005	303,029	237,126	246,563	236,645	245,749	285,164	263,953	283,632	291,131	288,122	251,461	304,945	
売上原価/Cost of Sales	101,543	81,048	92,576	115,686	99,663	116,419	101,966	99,309	166,147	143,463	129,025	159,942	75,809	79,678	98,994	
売上総利益/Gross Profit	127,401	111,633	105,428	187,343	137,343	116,419	134,679	146,439	119,017	120,490	154,606	131,189	212,313	171,783	205,951	
販売費及び一般管理費/Selling, General and Administrative Expenses	236,063	228,443	229,968	233,375	218,636	211,150	202,143	201,207	208,712	208,304	232,997	219,571	228,404	211,453	224,402	
EBITDA	(105,469)	(113,282)	(120,835)	(42,129)	(77,623)	(77,520)	(63,867)	(51,333)	(88,506)	(86,317)	(77,179)	(87,126)	(15,092)	(38,774)	(17,512)	0
償却費(のれん除く)/Depreciation and Amortization excluding Goodwill	3,192	3,528	3,704	3,903	3,550	3,486	3,597	3,434	1,189	1,496	1,211	1,255	998	896	939	
のれん償却費/Goodwill Amortization	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
人件費/Personnel Expenses	171,064	173,528	172,461	175,216	149,458	137,584	134,426	130,762	141,514	140,141	155,372	151,090	162,557	147,850	150,877	
営業費/Marketing Expenses	12,125	8,628	8,283	10,063	8,835	10,362	9,944	11,372	14,494	13,471	15,260	13,249	17,105	21,112	23,181	
営業利益/Operating Income	▲ 108,661	▲ 116,810	▲ 124,539	▲ 46,032	▲ 81,173	▲ 81,006	▲ 67,464	▲ 54,767	▲ 89,695	▲ 87,813	▲ 78,390	▲ 88,381	▲ 16,090	▲ 39,670	▲ 18,451	
営業利益率/Operating Income Divided by Net Sales	-47.5%	-60.6%	-62.9%	-15.2%	-34.2%	-32.9%	-28.5%	-22.3%	-31.5%	-33.3%	-27.6%	-30.4%	-5.6%	-15.8%	-6.1%	#DIV/0!
従業員数/Number of Employees Quarterly Average	76	76	77	77	75	83	75	76	75	78	79	84	82	84	85	

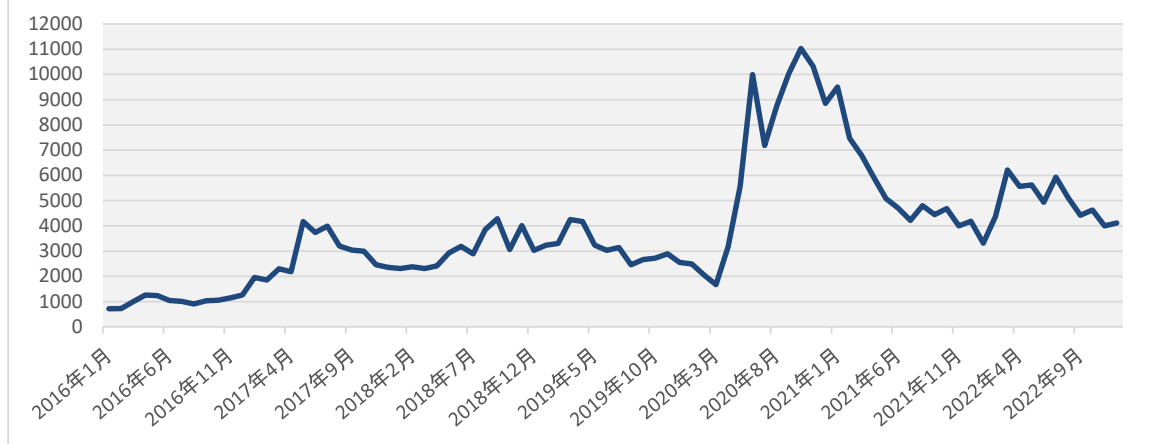
※1 2021年12月期第1四半期より報告セグメントを変更 / FY2021, change in reporting segments

※2 変更後のセグメント区分に基づき数値を組み替えております / Reclassified accounting figures due to changes in reporting segments

※3 償却費=減価償却費+ソフトウェア減価償却費+研究開発費+商標権償却+特許権償却 /

Depreciation=Amortization of Tangible and Intangible Assets+Software Amortization+R&D Expenses+Amortization of Trademarks and Patents

株価の推移 / Stock Price Trend



終値ベース / Closing price at TOKYO STOCK EXCHANGE

株価推移 / Stock Price Trend

会計年度 / Fiscal Year	2019/12	2020/12	2021/12	2022/12
高値 / High	4,585	14,210	10,550	6,560
安値 / Low	2,322	1,381	3,685	3,065
終値 / Closing Price	2,546	8,850	4,185	4,115
年間売買高 (株) / Yearly Volume (shares)	17,921,500	100,422,400	35,711,200	21,469,200

(円 / Yen)

発行済株式数 / Number of Shares Outstanding

会計年度 / Fiscal Year	2019/12	2020/12	2021/12	2022/12
期末発行済株式数 / Number of Shares Outstanding at Fiscal Year End	11,693,000	11,693,000	11,693,000	11,693,000

(株 / Shares)

1株当たり情報 / Per Share Data

会計年度 / Fiscal Year	2019/12	2020/12	2021/12	2022/12
1株当たり純資産 / Net Assets per Share	556.31	632.75	619.25	690.67
1株当たり当期純利益 / Net Income (Loss) per Share	93.18	101.62	41.98	76.91
1株当たり配当金 / Cash Dividends per Share	46.59	50.81	33.64	39.06

(円 / Yen)

\*1 株式情報は以下の株式分割を考慮した数値を記載しています。 / Stock information is based on the number of shares after the stock splits.

当社は2014年4月27日を効力発生日として普通株式1株につき100株の割合で株式分割を行っています。 / We conducted a 100-for-1 share split which became effective as of April 27th, 2014.

大株主 (上位10名) / Major Shareholders

(2022年12月31日現在 / As of December 31, 2022)

株主名 / Name of Shareholder	持株数 / Shares	議決権比率 / Controlling Share
GMO インターネットグループ / GMO Internet Group, Inc.	5,966,900	51.80%
日本マスタートラスト信託銀行株式会社 (信託口) / The Master Trust Bank of Japan, Ltd.(Trust account)	842,400	7.31%
株式会社あおやま / Aoyama, Inc.	510,000	4.43%
株式会社日本カストディ銀行 (信託口) / Custody Bank of Japan, Ltd.(Trust account)	283,900	2.46%
BBH (LUX) FOR FIDELITY FUNDS PACIFIC FUND	243,700	2.12%
青山 満 / Mitsuru Aoyama	196,000	1.70%
GMOグローバルサイン・ホールディングス株式会社 / GMO GlobalSignHoldings K.K.	173,637	-
THE BANK OF NEW YORK 133595	60,000	0.52%
CLEARSTREAM BANKING S. A.	58,700	0.51%
STATE STREET BANK WEST CLIENT - TREATY 505234	57,800	0.50%

所有者別分布状況 / Composition of Shareholders by Category

	株式数 / Shares	構成比 / (%)
金融機関 / Financial Institutions	1,234,800	10.56%
金融商品取引業者 / Securities Companies	216,374	1.85%
その他法人 / Other Corporations	6,542,175	55.95%
*1 外国法人等 / Foreign Corporations	911,346	7.79%
*1 個人・その他 / Individuals and Other	2,614,668	22.36%
*1 自己名義株式 / Treasury Stock	173,637	1.48%
*1 合計 / Total	11,693,000	100.00%

株主還元指標 / Shareholder Return Data

会計年度 / Fiscal Year	2018/12	2019/12	2020/12	2021/12	2022/12
*1 連結配当性向 / Payout Ratio	50.0	50.0	50.0	80.1	53.1
*1 連結総還元性向 / Return to Shareholders Ratio	50.0	50.0	50.0	80.1	53.1

配当性向 = 1株当たり配当金 ÷ 1株当たり当期純利益 × 100

\*1 Payout Ratio = Cash Dividends per Share ÷ Net Income per Share × 100

\*1 総還元性向 = (配当金総額 + 自社株式取得総額) ÷ 当期純利益 × 100

\*1 Return to Shareholders Ratio = (Cash Dividends + Share Buybacks) ÷ Net Income × 100

## 会社概要 / Corporate Profile

2023年9月30日現在 / As of September 30, 2023

<b>社名</b>	GMOグローバルサイン・ホールディングス株式会社	<b>Corporate Name</b>	GMO GlobalSign Holdings K.K.
<b>所在地</b>	〒150-8512 東京都渋谷区桜丘町26番1号 セルリアンタワー10F 03-6415-6100	<b>Head Office</b>	10F Cerulean Tower, 26-1, Sakuragaoka-cho, Shibuya-ku, Tokyo 150-8512, Japan +81-3-6415-6100
<b>設立</b>	1993年12月	<b>Founded</b>	December, 1993
<b>従業員数</b>	995 名	<b>Number of Employees</b>	995
<b>資本金</b>	916 百万円	<b>Paid in Capital</b>	916 million
<b>決算期</b>	12月31日	<b>Fiscal Year End</b>	December 31st
<b>株式の総数等</b>	34,360,000 株	<b>Number of Shares Authorized</b>	34,360,000 shares
<b>発行済株式総数</b>	11,693,000 株	<b>Number of Shares Outstanding</b>	11,693,000 shares
<b>株主数（自己株式含む）</b>	7,620 名	<b>Number of Shareholders</b>	7,620
<b>単元株式数</b>	100 株	<b>Stock Transaction Unit</b>	100 share
<b>上場市場</b>	東京証券取引所 プライム市場	<b>Stock Listing</b>	TOKYO STOCK EXCHANGE, PRIME
<b>証券コード</b>	3788	<b>Stock Code</b>	3788